



Client Reference

## Allworx Corporation

Rochester, NY



TCE Company has always had a solid reputation for coming up with the right solution to meet the communications needs of their clients. In addition, TCE Company's after the sale service has always been outstanding.

TCE Company has been an Allworx Partner for over ten years. During that time, they have sold our IP Telephony products across a wide cross-section of businesses. We are pleased to have been able to award them (for nine consecutive years) Platinum Status as part of our Apex recognition program. Allworx is confident that customers using TCE Company services, along with our equipment, will be extremely pleased with the smooth operation of their voice communications services and the professional manner in which these services are provided.

J. Thomas Elliott  
Director of Sales and Business Development  
Allworx Corporation

### About Allworx Corporation



J. Thomas Elliott  
Director of Sales and Business Development

Allworx is a manufacturer of VOIP phone systems and software. The company began in 1998 as an early pioneer in IP Telephony. The company has a complete line of phones, servers, and integrated software designed to bring the full value of modern telecommunications to small and medium-sized businesses. Its products include mobility applications, customer relationship management applications, and call accounting packages that along with its servers and phones are all integrated to provide unified communications for the user.

J. Thomas Elliott is the Director of Sales and Business Development for Allworx, a subsidiary of Fortune 500 Company, Windstream Inc. He has been with the company since its early start-up days overseeing its growth from a small startup to a North America wide provider of IP Telephony products.

Mr. Elliott has 40+ years' experience in all aspects of the telecommunications industry and has been President and CEO of public and privately held companies, providing equipment as well as network services to nationwide markets. He was named Entrepreneur of the Year in 1996 by KPMG for the Great Lakes Region as part of their nationwide awards program. He has been a board member of industry associations and is often a speaker at industry events in the US and Canada.